



# Developing the future

## Shaping the future of industrial logistics property

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At Prologis UK our Undergraduate Placement Programme is designed to nurture talent, grow confidence and foster collaboration and innovation across our leasing and development and project management teams.

Every year we recruit two undergraduates and we look for students who are keen to develop with us, learn new skills and make a real impact.

Of course, we realise that you might not know much about the industrial logistics sector or the career opportunities available. That's why we asked our previous interns to make a video explaining some of the things they got up to during their placement with us.

We also asked our most recent interns to describe, in their own words, how their time with Prologis UK has helped them prepare for the future.

*Here's what they had to say...*

# Dan Brookes

## Leasing & Development Intern

Dan Brookes is studying for a BSc in Real Estate at Nottingham Trent University.

Although Dan had experience working in residential real estate, he knew very little about the industrial logistics sector before chatting to our team at a careers' fair organised by Nottingham Trent Uni. Dan spent his 3rd year placement working within our leasing and development team. Here's what he had to say:

### We are all a product of our environment:

Being surrounded by hard working and intelligent individuals has shown me what it takes to work for a prestigious, market leader such as Prologis. Being exposed to qualified and experienced professionals has also had an impact and one thing I will take away from this experience as a whole, is an appreciation for work ethic.

### A valuable contribution to the team:

Throughout my placement with Prologis, I have been very well looked after and made to feel like a valuable member of the team. I have been given a number of projects that I am grateful to call my own and been provided with the help and support of the wider team.

Some of these projects include managing the construction of an amenity exercise route through the design, planning and construction phases, creating a number of park brochures alongside a very capable marketing team and numerous marketing initiatives. At Prologis, if you are hardworking and interested, people will have time for you and value your contribution.

### Day to Day:

At 12:45 lunch is held in the cafeteria, I've found this a great opportunity to socialise and get to know the people that I am working with on a personal basis. I have been invited along to many occasions, meetings and events and I used this time to engage with people.

You can expect to be invited to groundbreaking ceremonies, pitches, agency events, awards, marketing events and various other occasions. From time to time, I'd even look in people's diaries and ask if I could accompany them to various meetings I thought would benefit or be of interest to me.

*"I'd recommend this experience to anyone dedicated to gaining a greater understanding of development and leasing." – Dan Brookes*



# Robert Poole

## Leasing & Development Intern

Robert Poole is studying for a BSc in Quantity Surveying at Nottingham Trent University.

Like Dan, he knew very little about the industrial logistics sector and wanted a placement which gave him exposure to lots of different aspects of project management. He had his 3rd year placement with us working with our UK Project Management team.

### Why Prologis?

Working within the Project Management team at Prologis UK has been an amazing opportunity that has allowed me to get involved in so much more than I expected. I have had first-hand experience across the whole process of warehouse construction along with insights into the rest of the business to understand what it takes to be the world's leader in logistics real estate.

### The year has helped me realise my potential

A placement year in project management has shown me many different parts of the construction industry and has given me invaluable insight into which direction I want to head in my career and has equipped me with the tools and confidence to put what I've learnt into practice.

### Being given responsibility has given me so much self confidence!

While at Prologis I have managed the construction of a welfare facility in one of the warehouses at Prologis Park DIRFT. This included the construction of a large cafeteria and seating area with a tree placed indoors to act as the centrepiece for the room, a kitchenette, toilets, showers and a gym. This has created a working environment that is not only attractive to customers but a place where anyone working in the building can relax and take a break from their work in an aesthetic and enjoyable space.

### I've been surrounded by people who want me to achieve

Having a team that are keen for me to learn and gain as much as I can over the year has allowed me to get involved in various developments and work with all of my team to contribute to their individual projects as well as my own. The friendly and social atmosphere makes Prologis a great place to work and being around people so experienced and happy to share their knowledge has meant that I have learnt a tremendous amount. I couldn't have asked for a better placement.

# Dan & Rob's Top Tips



## How to make the most out of your placement

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### **Be prepared**

Have your CV handy and make sure it's up to date.

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### **Do your homework.**

Having knowledge about companies you're interested in will help you make a good impression at the careers fair and during interview.

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### **Make sure you pick up a copy of the careers fair programme.**

It will list names and contact details of the companies attending.

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### **Get involved:**

Meeting new people can be nerve racking but push yourself out of your comfort zone and go for it!

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### **Speak up**

Be honest and deliver on your promises. If you're struggling or feeling overwhelmed don't be afraid to speak to someone about it.

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### **Get stuck in.**

Take every opportunity you can. Ask Questions. Build connections. Remember - the more you learn about the more you can add to your CV afterwards. It will also help you better understand your strengths and weaknesses and which career might be best for you.

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### **There are no stupid questions.**

Take everyone opportunity to learn more: more about the company, more about the industry, more about people's experiences with the job market. Knowledge is power and this is a great time to gain a lot of knowledge.

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### **Organise your letters of recommendation.**

Post-internship it can be tricky to get in touch with your old colleagues who could be too busy to get your letter to you when you need it. Get them done while you're still there. You'll thank yourself for it later.